

## Lease Purchase

Wells Fargo, the only bank in the United States to receive the highest possible credit rating, “Aaa,” from Moody’s Investors Service, has been financing North America’s future since 1852. Wells Fargo Equipment Finance, Inc. offers a transaction in which the partners agree, at the beginning of the lease, on a fixed purchase price. At the end of the lease term you may return, continue leasing, or purchase the equipment at the prearranged price. In a typical lease purchase, we retain a security interest in the equipment, while you have ownership and receive the depreciation benefits. Lease purchases can be designed with end-of-term options or with guaranteed sale prices.

### How You Benefit

- **Conserve your cash** - Wells Fargo may finance up to 100% of the purchase price of your equipment including sales tax.
  - **Keep the benefits of depreciation** - In most lease purchases, unless the purchase price is material, you keep the benefits of depreciation on the equipment.
  - **Preserve your credit line** - When you lease equipment through Wells Fargo, your credit line remains available for other needs.
  - **Match payment to revenues** - We can structure a payment schedule that lets you pay for equipment with the revenues it generates.
  - **Arrange flexible terms** - We’ll adapt our terms, including the purchase option, to fit your requirements and the estimated value of the equipment at the end of the lease.
- **Pay competitive prices** - Our rates are competitive with lenders across the United States and Canada.
  - **Get the equipment of your choice** - You can lease virtually any type of equipment through Wells Fargo Equipment Finance.
  - **Flexible lease-end options** - In a lease purchase/option, at the end of the term, you have the option to:
    - 1) Return the equipment to Wells Fargo
    - 2) Purchase the equipment at a predetermined percentage of the original cost
    - 3) Continue leasing the equipment at a predetermined percentage of the original cost.In a lease purchase/sale, at the end of the term, you agree to either:
    - 1) Purchase the equipment for a predetermined amount, or
    - 2) Purchase the equipment for \$1.00.

Developing **RELATIONSHIPS**. Providing **SOLUTIONS**.®