

EQUIPMENT FINANCE

WELLS
FARGO

TRAC Leases

Wells Fargo Equipment Finance, Inc. offers tax leases on titled vehicles that include a Terminal Rental Adjustment Clause (TRAC). With the TRAC lease Wells Fargo purchases the equipment you select and leases it to you for a period of three to five years.

How You Benefit

- **Conserve your cash** - Wells Fargo may finance up to 100% of the purchase price of your vehicles including taxes.
 - **Maximize tax benefits** - If you are currently unable to use all the tax benefits of ownership, utilizing one of Wells Fargo's lease products may result in substantial cash savings to you.
 - **Preserve your credit line** - When you lease vehicles through Wells Fargo, your credit line remains available for other needs.
 - **Match payment to revenues** - We can structure a payment schedule that lets you pay for your vehicle with the revenue it generates.
 - **Enjoy the certainty of fixed payments** - Fixed lease payments are not affected by fluctuating interest rates.
- **Benefit from expert advice and assistance** - Our professionals are skilled and experienced in lease arrangements and transaction analysis. They work actively with you to help you design a transaction that best suits your needs.
 - **Pay competitive prices** - Our prices are competitive with finance companies across the United States and Canada.
 - **Get the vehicle of your choice** - You can lease virtually any type of titled vehicle through Wells Fargo Equipment Finance.
 - **Flexible lease-end option** - At the end of the lease term, you return the equipment to Wells Fargo Equipment Finance, subject to the terms of the Terminal Rental Adjustment Clause.

Developing **RELATIONSHIPS**. Providing **SOLUTIONS**.[®]