

**UP Time**

**NAID 2021**



**Service**

**Derek Sittler**

Body Swaps and Builds

At Alpine Shredders, 2020 will be known as the year of the body swap. Customers found it advantageous to keep their shredding equipment which was still in good condition and install it onto a new chassis. While their shredding trucks were in the shop, shredders got rebuilt, new carriages installed, electrical systems updated, and a general check over to make sure it was in good condition again for many more years out on the road, shredding everyday.

I would like to thank the customers who entrusted their trucks to us in 2020 and kept us busy during these unusual times. I would also like to mention all of our guys in the shop that made sure the trucks are returned to their owners in top condition. When it came to performing body swaps, the sense of pride from our production staff is truly remarkable. The quality and care put into these trucks was no different than a new build.

It speaks volumes about our shredding equipment when customers have the confidence to want to put it on a new chassis and continue on with their business. I don't think Guy Wakutz mentions to a customer when purchasing a new truck that our shredding equipment may outlast the chassis. We have had trucks come in for body swaps that are in amazing condition, pride of ownership really shows! From a service standpoint, getting 10-year-old shredding equipment back, performing some minor upgrades and repairs and being able to send the truck out for another possible 10 years of service is something to be proud of. Our equipment is sustainable for many more years of service. Relays, contacts, push buttons, and straightforward wiring does not go out of style, we eliminated PLC's in our shredding equipment in 2019 due to computer software and hardware sometimes changing within months. Our hydraulic components are pumps, motors, valves, hoses, and cylinders that any technician can relate to. When we are working with repair facilities all over the U.S., we hear "your equipment is so easy to work on and understand". I love technology but when it comes to our customers, I believe they are looking for something that can be repaired anywhere, anytime, at a reasonable cost. Shredding paper is not a complex operation, and we feel that this is what our customers want in their trucks, simplicity at its finest.

When it comes to service; having simple, consistent, and reliable equipment allows you to focus on the more important things like taking care of customers. I once heard it said that "Sales sells the truck, and service sells the rest". Our saying of "Simple, Solid, and Reliable" is truly what our trucks are all about.

*Derek Sittler—Alpine Service Department.*





Hi, I'm Guy Wakutz, Sales Manager here at Alpine Shredders

So, Alpine Shredders...who are we? what do we do? what makes us different and what are the real Alpine Advantages? When we started in 2004, our principals already had extensive experience and expertise in the shredding industry dating back to 1985. Knowing the existing equipment at that time and the inherent problems with it, we set out to engineer and design mobile shredding equipment that would outperform in every way, Shredding efficiency, durability, robust build, ease of maintenance, and strong service were our key objectives. Simply put, we built a piece of equipment for you that works day after day, and when it needs service, utilize local providers and parts available in your own towns or close by.

We concentrate on our core competencies by only building mobile document shredding trucks, this laser focus allows us the time and resources for constant improvement and refinement. Where you the customer helps us is by providing feedback. Alpine equipment is only as good as our customers success and we don't make changes just for the sake of change.

Our Principals of sophistication through simplicity is a the core of everything we do. The benefits of this methodology are:

- Faster problem solving.
- Higher quality production.
- Building robust systems.
- Easier to maintain with lower maintenance.
- Local repair with common components.

The net effect will be beneficial to the customer since easy to learn and easy to use products tend to be more efficient and easier to service in the long run. With this in mind, in 2019 we eliminated the last computer driven PLC systems in our Alpine Shredder assemblies. No expensive factory propriety programming and PLC systems to be become obsolete and unsupported. Now just simple relays, timers, and fuses that anyone can replace without sacrificing efficiency and ease of use.

#### ANALOGUE DEPENDABILITY!

Our one-piece solid shredder shafts with aggressive knife-hook profile, and high torque/low speed are a marvel of efficiency and durability. Our low profile shredder body is built in house with no compromise in quality, built robust and designed to last. The Alpine Shur-grip cart lift is another example of simplicity of function and durability in design. Match this with the industry proven Keith walking floor and we, or you have a game winning combination!

Another important factor is the truck chassis/engine/driveline that not only powers the hydraulic system, but also needs to be right sized for the application. That is why we only spec larger engines in the 33,000 lb. GVWR chassis which gives the power we need and the durability our customers expect from Alpine.

SIMPLE, SOLID, RELIABLE.

Call us for more information and to learn why Alpine should be your next shred truck!

***Guy Wakutz—Sales Manager***

## Whats new in Product Development.

Peter Viveen

### CART LIFT – SMALL \$\$ CAN SAVE YOU BIG \$\$\$\$\$

Back in January of 2017 we introduced a new Cart Lift Carriage and “Shur Grip” design. As with any new design we track patterns of wear on components. 3 ½ years have past and we would like to share our observations and upgrades.

Part of your Daily Inspection (ref. service manual) includes Cart Lift Inspection. This inspection calls for: proper operation, loose bolts, worn hoses, hydraulic leaks, unusual wear, cracks in welds and unusual noise. OSHA Compliance for Lifting Devices also requires a thorough inspection every year or 500 hours of operation (ref. service manual).

In case you missed it or have not been inspecting your lift regularly it is in your best interest to inspect the carriage pivot bearings. We have observed noticeable bearing wear on some of the early units that are now coming in for service.

Replacing the bearing is cheap and a simple task but must not be ignored. Continued wear will cause severe damage to the Boom Arm.



Since our observation we have researched & sourced a bearing that will last longer. This does not eliminate the need for inspection but is just another small change that benefits the Cart Lift long term.



Another area that requires your attention are the cotter pins that retain the (6) Linkage Pins. The cotter pins can rot out in colder climates where salt is used on the roads. Once the cotter pin fails the linkage pin can fall out. Inspect and replace the cotter pins as needed.

*Pete Viveen—President/ Technical Director*

## IMPORTANT SAFETY REMINDER

Since all shred trucks are equipped with a cart lift, a lifting device safety program must be implemented within your organization to comply with OSHA lifting device requirements. A lifting device safety program is the responsibility of the employer, all workplaces that operate lifting devices, may expose workers and pedestrians to potentially serious physical hazards.

Refer to your “CART LIFT SAFETY PROGRAM GUIDE” for more details. If you can not locate you program guide please contact us for a free replacement. Since all shred trucks are equipped with a cart lift, a lifting device safety program must be implemented within your organization to comply with OSHA lifting device requirements. A lifting device safety program is the responsibility of the employer, all workplaces that operate lifting devices, may expose workers and pedestrians to potentially serious physical hazards.

## Blogs, Training, and...Trees?

As we all navigate through this continuing Covid landscape, we here at Alpine Shredders are always looking for ways to keep our customers looking on the sunny side. We've said it before; we will never try to be the biggest, but we strive to be the best. The Benefit of you putting your faith in Alpine is the level of service we can provide. In that spirit we have begun a blog series that can be found on our Facebook page, website, LinkedIn and YouTube channel.

These blogs will typically be 2-3-minute informative videos from our technical Director and President Pete Viveen, our Service Manager Derek Sittler, our Sales manager Guy Wakutz, and myself will be making videos about our truck features and functions. The aim of these videos is to provide an insight into our build progress, the dynamic functions of our shredder trucks, and to even trouble shoot maintenance or repair needs to answer some of the questions you may have right on the spot.

Some videos will even serve as additional training for both you and your drivers. Speaking of training, our new online training software is in full swing. If interested in taking the training for our shredder trucks, or would like your employees to take the training, please email me at [admin@alpineshredders.com](mailto:admin@alpineshredders.com) to get set up today!

The screenshot displays the 'Alpine Shredder Training' course page. At the top, there's a navigation bar with '0 POINTS', 'D. WAKUTZ | LEARNER', 'MESSAGES', 'HELP', and a search bar. Below the navigation, the page title is 'Home / Alpine Shredder Training'. The main content area features a blue cloud icon with a smile, a 'Resume course' button, and a '100%' progress indicator. The course description states: 'This short course will cover the Alpine Shredder Safety, Operation, and Maintenance. Like any machine things break or begin to slow in their function over time, completing the following procedures on a regular basis can both maintain speed and efficiency of our shredders and prevent maintenance required downtime in the future. Please complete each units test after reading through the module, the order you must complete the units in is Safety, then Operation, and Maintenance last.' Below this, there are two sections: 'CONTENT' and 'COMPLETION RULES'. The 'CONTENT' section lists six items, all marked with a green checkmark: Safety Training, Safety Q&A, Operation Training, Operations Q&A, Maintenance Training, and Maintenance Q&A.

And finally, we are very excited to introduce a new environmental initiative at Alpine Shredders. We all know that our business isn't always the best for the environment, so we have partnered with a Forestry conservation group with the intention of giving back. With every truck sold, Alpine shredders will donate enough money to plant around 25 trees. We know this won't balance the scales but as we are all in the recycling business, we feel that doing something is better than nothing. It is not required, but if you'd like to add a donation to the purchase of your new Alpine Shredders unit, we can accommodate that. From all of us at Alpine Shredders we want to thank you for your continued partnerships as we all look towards a brighter 2021 and beyond.

*Drew Wakutz—Sales and marketing administrator*

